#### **BRANDON CHAUHAN**

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### **PROFILE**

Results-driven professional with a proven track record of consistently exceeding sales targets and cultivating strong client relationships. Skilled in lead generation and known for driving business growth. Solutionist with an entrepreneurial mindset.

#### **EXPERIENCE**

### Kitchen Sales Designer | Wren Kitchens | Sept 2021 - Aug 2023

- Spearheaded lead generation, achieving a conversion rate of 65%.
- Cultivated enduring client relationships, consistently exceeding targets by 30% resulting in first-year net sales of 780K.

## Freelance Design & Development | Get Graphic | Feb 2015 - Present

- Crafted trendsetting, mobile-first websites, catalysing business launches.
- Propelled brand transformations through rebranding, resulting in a 70% increase in customer engagement.

## Senior Sales Executive | Dreams Beds | Oct 2018 – Sept 2021

- Orchestrated exceptional customer service, resulting in a consistent 25% target overachievement.
- Surpassed overall sales targets and KPIs, contributing to a team-wide 15% YOY increase.

# Assistant Store Manager | Dixons Carphone | Sept 2016 - Aug 2018

- Thrived in a fast-paced setting, utilising rapport-building to secure 15% over target.
- Managed performance reviews within a team of 6, deftly handling challenges to maintain a harmonious team.

# Creative Digital Media Apprentice | Dreamtek | Feb 2015 - Aug 2016

- Collaborated directly with MD for company rebrand, delivering impactful marketing assets.
- Conceptualised and designed landing pages, resulting in a 30% increase in user engagement.

# Junior Designer | DRP Group | Sep - Nov 2014 (3-month placement)

- Translated rigorous briefs and brand guidelines into striking print and web designs.
- Collaborated with cross-functional teams to ensure design consistency and alignment with project goals.

## **EDUCATION**

## **Dreamtek Academy**

Higher Education Diploma in Graphic Design & Digital Media

### The Bewdley School

GCSEs (A\*-C) in Art, Triple Science, Maths, English, Culinary Arts

## **SKILLS**

#### **Hard Skills**

- Advanced Web Design
- Seamless UI/UX Design
- Prospecting and Lead Generation
- Negotiation and Deal Closing
- Product Knowledge and Technical Expertise

#### **Soft Skills**

- Exceptional Customer Service
- Relationship Cultivation
- Effective Communication
- Task Prioritisation
- Keen Learner